

CPIC (SH601601, HK02601)
Stock Data (ending Jun 30, 2018)

Total equity base (in million)	9,062
A-share	6,287
H-share	2,775
Total Cap (in RMB million)	273,455
A-share	200,241
H-share (in HKD million)	84,221
6-mth highest/lowest	
A-share (in RMB)	43.07/31.04
H-share (in HKD)	41.85/29.85

REMINDER

We will release our 2018 Interim Results on August 26th (Sunday), and will host a results announcement on August 27 (Monday) via call conference. Analysts and investors are welcome to join us.

IR Calendar

August 27, 2018

 2017 Interim Results Announcement
 Call Conference

CONTENTS
• Company Updates

CPIC Fortune Global 500 ranking jumps to 220th

CPIC steps up investment in old-age care, with a premium community about to be launched in Chengdu, Sichuan Province

• Briefing

CPIC Life launches a new critical illness product

Investor Relations Department

Tel: 021-58767282

Fax: 021-68870791

E-MAIL: ir@cpic.com.cn

Add: 40F, 190 Central Yincheng Rd.,

Shanghai, P.R. China, 200120

Contact: Gong Zheng

Tel: 021-33968661

E-MAIL: gongzheng-001@cpic.com.cn

Disclaimer:

China Pacific Insurance Company (the "Company") abides by the disclosure obligations by securities regulators and stock exchanges in accordance with the law. The newsletter is for information purpose only and do not constitute investment suggestion in any circumstances. The Company nor has any liability for any loss howsoever arising from any information contained in the newsletter. All copyrights are reserved by the Company. The newsletter belongs to non-public information. Without written authorization by the Company, none part of the newsletter could be copied or substituted to others in any circumstance

Premium Income (Unit: in RMB million)

	Jan. to Jun.	Changes	Jun.	Changes
P&C	61,097	16.25%	10,557	12.13%
Life	130,023	17.61%	19,555	23.82%

Company Updates

- **CPIC Fortune Global 500 ranking jumps to 220th**

On July 19, the rankings of the 2018 Fortune Global 500 were officially released. CPIC, on the back of its operating revenue of USD 47.319 billion for 2017, was included on the list for the 8th consecutive year, occupying the 220th place, up by 32 notches from 2017, and for the first time making it into the top 50% of the ranking.

Fortune Global 500 is released once every year. It primarily looks at the operating revenues of global firms. It is an internationally recognized measure of the influence, scale and strength of a business enterprise.

- **CPIC steps up investment in old-age care, with a premium community about to be launched in Chengdu, Sichuan Province**

On July 4, the government of the Wenjiang District of Chengdu signed a framework agreement of co-operation on the development of a community for the elderly populations with the Pacific Old-age Care Investment Co. Ltd., a subsidiary of CPIC. The signing of the document marks substantial progress in the area of old-age care investment, which is also a priority of the company's Transformation 2.0.

Under the agreement, the project will be sited in the Chengdu Medical Sciences Area, with a total investment of RMB 4 billion. A complex for the care and nursing of the elderly people will be built, including a nursing home, a rehab center, a rehab hospital, etc. A few other related outfits will also be set up, including a PE fund, a health management center and a training department. The company also agrees to help fund a sports emergency medical centre to better support sports activities of the district such as the equestrian.

Briefing

- **CPIC Life launches a new critical illness product**

Due to the impact of CBIRC Document No. 19, the company recently replaced its *Jinyou Rensheng* with *Jinnuo Rensheng*, starting from the beginning of July. The new product is a traditional whole life cover bundled with a CI rider, covering 100 critical illnesses and 50 minor illnesses. In the second half of the year, CPIC Life will continue to drive the development of long-term protection business, launching a new whole life product and, if market requires, new long-term savings products.

Product description

Jinnuo Rensheng Critical Illness	
Age of the insured	30 days - 65 years

Insurance period	Whole life
Mode of payment	Single/ 5/ 10/15/20 years
Insurance benefits	<p>1. Critical illnesses 100 critical illnesses, with payment of basic SA upon diagnosis</p> <p>2. Specially designated illnesses 50 minor illnesses, with payment of 20% of basic SA upon diagnosis, and maximum 3 payments for different illnesses.</p> <p>3. Waiver of premiums Waiver of remaining premiums during the pay period upon first-time diagnosis of specifically designated illnesses</p> <p>4. Death/ full disability benefits Return of paid premiums before 18 years and payment of basic SA afterwards</p> <p>5. Switch into annuity May switch cash value into annuity at agreed time for old-age provisions.</p>