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（Stock Code：02601）

## OVERSEAS REGULATORY ANNOUNCEMENT

This overseas regulatory announcement is made pursuant to Rule 13.09 and Rule 13．10B of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited（the＂Listing Rules＂）and the Inside Information Provisions（as defined in the Listing Rules）under Part XIVA of the Securities and Futures Ordinance （Chapter 571 of the Laws of Hong Kong）．

The announcement is attached hereof for information purpose only．

By Order of the Board<br>China Pacific Insurance（Group）Co．，Ltd． KONG Qingwei<br>Chairman

Hong Kong， 28 October 2023

As at the date of this announcement，the Executive Directors of the Company are Mr．KONG Qingwei and Mr．FU Fan；the Non－executive Directors are Mr．HUANG Dinan，Mr．WANG Tayu，Mr．WU Junhao，Mr．CHEN Ran，Mr．ZHOU Donghui， Ms．LU Qiaoling and Mr．John Robert DACEY；and the Independent Non－executive Directors are Ms．LIU Xiaodan，Mr．CHEN Jizhong，Ms．LAM Tyng Yih，Elizabeth， Ms．LO Yuen Man，Elaine，and Mr．JIANG Xuping．

# Summary of Quarterly Solvency Report (Excerpts) 

China Pacific Life Insurance Co., Ltd.

## Company overview and contact person



|  | Region, Ningxia Hui Autonomous Region, Inner |
| :--- | :--- |
|  | Mongolia Autonomous Region, Qinghai Province (with |
| offices in 5 vice-provincial level municipalities such as |  |
|  | Dalian, Qingdao, Ningbao, Xiamen, Shenzhen, where |
| the insurance regulator also has branch offices) |  |
| Contact person: | HAN Shuwan |
| Office Tel. number: | 021-33965311 |
| Email: | hanshuwan@cpic.com.cn |

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## I. Board chairman and management statement

## (I) Board chairman and senior management statement

The report has been approved by chairman of the board of directors. The board chairman and senior management of the Company warrant that the contents of this report are true, accurate and complete and have fully complied with applicable laws and regulations, and that there is no false representation, misleading statement or material omissions; and they severally and jointly accept responsibility for the contents of this report.

## II. Basic information

(I) Ownership structure and shareholders, and change during the reporting period

1. Ownership structure (unit: 10,000 shares or RMB yuan 10,000 )

| Types of shareholders | Beginning of the reporting period |  |  | Change |  |  | End of the reporting period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Shares or contribution | Percentage <br> (\%) | Shareholder injection | Transfer from capital reserve and share dividends distribution | Share transfer | Subtotal | Shares or contribution | Percentage <br> (\%) |
| State | 14,733.69 | 1.708 | - | - | - | - | 14,733.69 | 1.708 |
| Domestic legal person |  |  |  |  |  |  |  |  |
| Foreign | - | - | - | - | - | - | - | - |
| Natural person | - | - | - | - | - | - | - | - |
| Others (listed company) | 848,086.31 | 98.292 | - | - | - | - | 848,086.31 | 98.292 |
| Total | 862,820 | 100 | - | - | - | - | 862,820 | 100 |

## 2. De facto controller

The Company has no de facto controller. China Pacific Insurance(Group) Co. Ltd. is the majority shareholder of the Company, holding 98.292\% of its shares.
3. Shareholding information and related party relations as at the end of the reporting period

Information on shareholders (by descending order of shareholding percentage as of the end of the reporting period, unit: 10,000 shares or RMB yuan 10,000 )

| Names of shareholders | Types of shareholders | Change to shareholding or contribution during the reporting period | Shares held as at the end of the reporting period | Shareholding percentage as at the end of the reporting period (\%) | Shares pledged or in lock-up |
| :---: | :---: | :---: | :---: | :---: | :---: |
| China Pacific Insurance (Group) Co., Ltd. | Listed company company | - | 848,086.31 | 98.292 | - |
| Shenergy Group Co., Ltd. | State-owned | - | 4,711.59 | 0.546 | - |
| Shanghai State-Owned Assets Operation Co., Ltd. Shanghai Haiyan Investment | State-owned | - | 4,689.24 | 0.544 | - |
| Management Company Limited | State-owned | - | 3,218.11 | 0.373 | - |
| Yunnan Hehe (Group) Co., Ltd. | State-owned | - | 2,114.75 | 0.245 | - |

Related party relations between shareholders

Of the 5 shareholders of the Company, with the exception of CPIC Group, all are concurrently shareholders of CPIC Group. Other than that, the Company is not aware of any related party relations between its shareholders.
4. Shareholding by directors, supervisors and senior management

None.
5. Share transfer during the reporting period

None.

## (II) Directors, supervisors and senior management of company headquarters

1. Basic information of directors, supervisors and senior management of company headquarters

## (1) Directors

As of the end of September 2023, the 7th Board of Directors of the Company has 7 directors in total:

Mr. MA Xin, born in April 1973, has a master's degree. He has been serving as Director of the Company since March 2018 (approval document: CIRC Approval [2018] No. 320). Mr. MA currently serves as Vice President of CPIC Group, Director of Changjiang Pension, and Chairman of CPIC Health. He previously served Assistant Manager of Cheng'nan

Sub-branch of CPIC Xi'an Branch, Assistant Manager of the Life Insurance General Management Department and Group Insurance Department of Chengnan Sub-branch of CPIC Xi'an Branch, Deputy Head, and Deputy Manager of Marketing Management Department of Chengdong Sub-branch, Manager of Individual Business Department and Assistant General Manager of CPIC Life Xi'an Branch, Deputy General Manager and General Manager of CPIC Life Shaanxi Branch, Director of CPIC P/C, General Manager of Strategic Planning Department, Director of Strategic Transformation Office, Transformation Director, and Board Secretary of CPIC Group.

Mr. SU Shaojun, born in February 1968, holds a PhD degree and a title of senior engineer. He has been serving as Director of the Company since December of 2021 (approval document: CBIRC Approval [2021] No. 1033). Mr. SU currently serves as Board Secretary of CPIC Group and Director of CPIC P/C. Previously, he served as Assistant General Manager and Deputy General Manager of the Underwriting Department, Deputy General Manager and General Manager of Beijing Branch, General Manager of Development Planning Department, head of the Board Office, head of the Office of the Board of Supervisor, General Manager of Telemarketing Department of CPIC P/C, head of the Strategic Research Center of CPIC Group, and Deputy Transformation Director of CPIC Group.

Mr. WU Junhao, born in June 1965, holds a master's degree. He has been serving as Director of the Company since July 2012 (approval document: CIRC Approval [2012] No. 816). Mr. WU currently serves as General Manager of the Financial Management Department of Shenergy (Group) Co., Ltd., Non-executive Director of CPIC Group, and Director of CPIC P/C. Mr. WU also is Supervisor of Orient Securities Company Limited, a company listed on SSE and SEHK, Director of Shanghai ICY New Energy Venture Capital Co., Ltd., Chairman of the Supervisory Board of Shanghai ICY Capital Co., Ltd., Supervisor of Everbright Banking Co., Ltd., a company listed on both SSE and SEHK, and Chairman of the Supervisory Board of Shanghai Shenergy Chengyi Equity Investment Co., Ltd. Previously, Mr. WU worked as head of the Teaching Research Department of the School of Business Management of Changzhou University, Executive Deputy General Manager of Shanghai New Resources Investment Consulting Company, Deputy General Manager of Shanghai Bailitong Investment Company, Deputy Chief of Shanghai Shenergy Assets

Management Co., Ltd., Deputy Chief, Chief and Senior Chief of Assets Management Department, Deputy Manager of Financial Management Department of Shenergy (Group) Co., Ltd., Director of Shanghai Jiulian Group Co., Ltd., and Director of Chengdu Xinshen Venture Capital Co., Ltd. Mr. WU also formerly served as Supervisor of Shanghai Pharmaceuticals Holding Co., Ltd., a company listed on SSE and SEHK, and Director of Orient Securities Company Limited.

Mr. ZHANG Weidong, born in October 1970, holds a bachelor's degree. He has been serving as Director of the Company since March 2018 (approval document: CIRC [2018] No.330). Mr. ZHANG currently serves as Compliance Responsible Person and General Counsel of CPIC Group, Director of CPIC P/C, CPIC Health, CPIC AMC and Changjiang Pension respectively. Mr. ZHANG previously served as General Manager of Legal and Compliance Department, head of Board Office, General Manager of Risk Management Department, Risk \& Compliance Officer and Chief Risk Officer of CPIC Group, and Board Secretary of CPIC P/C, CPIC Life and CPIC AMC, respectively.

Mr. ZHANG Yuanhan, born in November 1967, holds a master's degree and is a director of China Association of Actuaries, a member of the Society of Actuaries and American Academy of Actuaries. He has been serving as Director of the Company since March 2018 (approval document: CIRC [2018] No.327). Mr. ZHANG is also Chief Actuary and Finance Responsible Person of CPIC Group, Director of CPIC P/C, and Director of CPIC Health. Mr. ZHANG previously served as Chief Actuary of Citi Group TRV-Citi Insurance headquarters, Chief Actuary, Deputy General Manager and Vice President of MetLife Insurance Company Limited (Shanghai), Chief Actuary of Sino Life Insurance Co., Ltd., Deputy General Manager, CFO and Chief Actuary of Sun Life Everbright Life Insurance Co., Ltd., Chief Risk Officer and Chief Actuary of CPIC Health, and Director of CPIC AMC.

Mr. CAI Qiang (John), born in July 1967, holds a bachelor's degree. Mr. CAI is a CLU, ChFC, and CFP. He has been serving as Executive Director of the Company (approval document: CBIRC [2021] No. 390) since May 2021. Currently, he serves as General Manager (CEO) of the Company, Director of CPIC Life Hong Kong, and Director of LL Global. Previously, he
served as insurance agent, regional manager, and regional director of AXA U.S., General Manager (agency business) and CEO of AXA Hong Kong consecutively, CEO of AIA China, Regional CEO of AIA Group, and Vice Chairman and President of WE DOCTOR GROUP.

Ms. PAN Yanhong, born in August 1969, holds a master's degree and a title of Senior Accountant, and is a Chinese Certified Public Accountant. She has been serving as Chairman of the Company since May 2021 (approval document: CBIRC [2021] No.421). Ms. PAN currently also serves as Executive Director of the Company, Director of CPIC AMC, CPIC Health and Changjiang Pension respectively, and Chairman of CPIC Life Hong Kong. Ms. PAN previously served as Deputy CFO, CFO, Deputy General Manager, Vice Chairperson, and General Manager of the Company, Finance Responsible Person, Vice President, and Executive Vice President of CPIC Group.
(2) Supervisors

As of the end of September 2023, the 7th Board of Supervisors of the Company has 3 supervisors:

Mr. FENG Jintao, born in November 1976, holds a master's degree. He has been serving as Supervisor of the Company (approval document: CBIRC [2021] No. 438) since June 2021. He currently serves as Transformation Director of the Company. Previously, he served as Director of Individual Business Department of CPIC Life Shandong Branch, member of the Party Committee and Deputy General Manager of CPIC Life Shandong Branch, General Manager of Individual Business Marketing Department and Individual Business Management Department of the Company, Party Secretary/ General Manager of CPIC Life Henan Branch, concurrently Party Secretary/ General Manager of CPIC Life Yudong Branch, General Manager of Individual Business Planning Department/ Career Agent Management Department of the Company.

Mr. SUN Peijian, born in September 1963, has a master's degree. He has been serving as Chairman of the Board of Supervisors of the Company since August 2019 (approval document: CBIRC Shanghai [2019] No.673). Mr. SUN currently serves as Chief Risk Officer of CPIC Group, Chairman of the Board of Supervisors of CPIC P/C. Previously, he served as Assistant General Manager, Deputy General Manager, General Manager of Reinsurance

Department of CPIC, Assistant General Manager, Deputy General Manager, Compliance Responsible Person, Compliance Director, and Vice President of CPIC Group, Director of CPIC P/C, CPIC Life and CPIC AMC respectively, General Manager and Chairman of CPIC Health.

Mr. ZHANG Lei, born in July 1976, holds a master's degree in economics and a title of senior auditor. He has been serving as Supervisor of the Company (approval document: CBIRC [2021] No. 397) since June 2021. He currently also serves as General Manager of Legal and Compliance Department of the Company, and head of Office of Board of Supervisors of the Company. Previously, he served as Deputy Director of Computerised Auditing Division, Deputy Director (in charge), Director of Social Security Audit Division, and Director of Corporate Audit Division of Shanghai Special Representative Office of National Audit Office, Chief Auditor (life insurance) of Audit Technology Department of Audit Center of CPIC Group, Chief Auditor (life insurance) of Digitalized Audit Technology Department of CPIC Group, General Manager of Investment Audit Department of CPIC Group, and Internal Audit Responsible Person of Changjiang Pension.
(3) Senior management

As of the end of September 2023, the Company has 13 members of senior management in total:

Mr. CAI Qiang currently serves as General Manager (CEO) of the Company. Please refer to Basic Information of Directors above for Mr. CAl's biography.

Mr. WANG Guangjian, born in June 1965, has a master's degree. Mr. WANG currently serves as Executive Deputy General Manager of the Company (approval document: CBIRC [2019] No.637), and Compliance Responsible Person (approval document: CBIRC [2023] No.85) and Chief Risk Officer of the Company. Mr. WANG previously served as Deputy Manager, Manager of the Planning and Finance Department of CPIC Urumqi Branch, Deputy General Manager of CPIC Life Urumqi Branch, Deputy General Manager of CPIC Taiyuan Branch, General Manager of CPIC Life Shanxi Branch, General Manager of CPIC Life Shandong Branch, Assistant to Chairman of the Management Committee of CPIC Life,

Deputy General Manager/ Chief Compliance Officer, Chief Risk Officer of CPIC Life, Chairman of the Board of Supervisors of CPIC Life, Executive Director and General Manager of the Group Business Center of Pacific Medical \& Health Management Co., Ltd. Mr. WANG holds a title of accountant. He has been serving as Executive Deputy General Manager of the Company since August 2019, as Chief Risk Officer of the Company since July 2022, and as Compliance Responsible Person since March 2023.

Mr. WEI Lin, born in July 1972, holds a master's degree. He currently serves as Deputy General Manager of the Company (approval document: CBIRC [2018] No.449), Executive Director and General Manager of Pacific Elderly Care Investment Management Co., Ltd., Chairman and Legal Representative of Pacific ORPEA (Shanghai) Elderly Care Service Co., Ltd., Director of CPIC (Dali) Elderly Home Co., Ltd., and Executive Director of Pacific Medical \& Health Management Co., Ltd. Mr. WEI previously served as Chief Staff Member of the CIRC Chengdu Office, Deputy Director of the General Management Division of CIRC Sichuan Bureau, Deputy Director of the General Office of CIRC Sichuan Bureau, Deputy Director (in charge) of the Personnel and Education Division of CIRC Sichuan Bureau, Senior Manager of the Board Office of China Insurance (Holdings) Co., Ltd., General Manager of Investment Management Department of Taiping Group, and General Manager of Taiping Elderly Care Investment Company. Mr. WEI has been serving as Deputy General Manager of the Company since June 2018.

Mr. YE Peng, born in March 1972, holds a master's degree. He is currently Deputy General Manager of the Company (approval document: CBIRC Shanghai [2019] No.638), CFO (approval document: CBIRC Shanghai [2019] No.689), Director of Changjiang Pension, Director of CPIC Life HK, and Executive Director of Beijing Borui Heming Insurance Brokerage Co., Ltd. Mr. YE previously served as Assistant GM, CFO, Board Secretary, and Deputy GM of Changjiang Pension. Mr. YE holds a title of senior accountant, and is a certified public accountant and tax advisor in China. He is also a senior member of FAIA, and a member of IFA/IPA. He took up his current position in August 2019.

Mr. LI Jinsong, born in June 1969, holds a master's degree. He currently serves as Deputy General Manager of the Company (approval document: CBIRC Shanghai [2020] No. 781).

Mr. LI previously served as General Manager of CPIC Life Sichuan Branch, General Manager of the Bancassurance Department of CPIC Life, Assistant General Manager of CPIC Life, Deputy Marketing Director of CPIC Group and GM of the Strategic Customer Department of CPIC Group. He took up his current position as Deputy GM of the Company in December 2020.

Ms. CHEN Xiujuan, born in June 1971, holds a master's degree. She is currently Chief Actuary of the Company (approval document: CIRC [2014] No.770). Ms. Chen previously served as deputy head of Actuarial Section of the Actuarial Department of CPIC Life, senior specialist, Assistant GM (in charge), Deputy GM (in charge), and GM of the Actuarial Department of CPIC Life. Ms. CHEN has professional qualifications of an actuary, and is an executive director of the Chinese Association of Actuaries. She took up her current position in September 2014.

Mr. ZHANG Shuming, born in December 1963, holds a bachelor degree. He is currently Deputy General Manager of the Company (approval document: CBIRC [2018] No.502). Mr. ZHANG previously served as GM of CPIC Life Baoding Central Sub-Branch, GM of CPIC Life Qinhuangdao Central Sub-Branch, assistant to GM and Deputy GM of CPIC Life Hebei Branch, GM of CPIC Life Gansu Branch, GM of CPIC Life Heilongjiang Branch, and Assistant GM of CPIC Life. Prior to that, he was GM of Ping An Insurance Qinhuangdao Central Sub-branch. He took up his current position in June 2019.

Mr. DAI Chuanjiang, born in September 1973, holds a bachelor's degree. He is currently Assistant GM of the Company (approval document: CBIRC Shanghai [2019] No. 662) and Director of CPIC Life Hong Kong. Mr. DAI previously served as Assistant Manager, Deputy Manager of CPIC Life Bijie Central Sub-Branch, Deputy Manager (in charge), Manager of Guiyang Business Department of CPIC Guizhou Branch, Deputy Manager of Business Division of CPIC Life Guizhou Branch, Manager of Individual Business Management Department of CPIC Life Guizhou Branch, Assistant GM, Deputy GM of CPIC Life Guizhou Branch, and Senior Deputy GM, GM of CPIC Life Shanghai Branch. He took up his current position in August 2019.

Mr. TAI Fuchun, born in December 1967, holds a master's degree. He currently serves as Assistant General Manager of the Company (approval document: CBIRC [2021] No. 745). Mr. TAI previously served as Assistant General Manager, Deputy General Manager and General Manager of CPIC Life Shanxi Branch, General Manager of the Customer Resource Management Department of CPIC Life, General Manager of CPIC Life Shandong Branch, Deputy Chief Internal Auditor of CPIC Group, and Internal Audit Responsible Person (Life Insurance) of CPIC Group. Prior to that, Mr. TAI served as Cadre of the General Office of the Standing Committee of the Shanxi Provincial People's Congress. He took up his current positions in October 2021.

Mr. JIANG Yifeng, born in January 1978, holds a doctoral degree. He currently serves as Board Secretary (approval document: CBIRC [2021] No. 976), Assistant General Manager (approval document: CBIRC [2021] No. 746) of the Company. Mr. JIANG previously served as Deputy General Manager of the Human Resources Department of CPIC Life, General Manager of CPIC Life Ningxia Branch, General Manager of CPIC Life Shaanxi Branch, head of the Office of All-around Transformation of CPIC Group, and General Manager of CPIC Life Zhejiang Branch, and Acting Responsible Person of CPIC Life Shanghai Branch. He took up his current positions in October 2021.

Mr. HUANG Kun, born in November 1977, holds a bachelor's degree. He currently serves as Assistant General Manager (approval document: CBIRC [2021] No. 748) and Chief Information Officer of the Company, and Director of Shanghai Dabao Guisheng Information Technology Co. , Ltd. Mr. HUANG previously served as Technical Director and Chief Architect of Digital China Rongxin Software Co., Ltd., Vice President of Digital China Engineering Institute, Executive Director, and General Manager of China Qicheng (Beijing) Technology Co., Ltd., and General Manager of Bank Cloud Credit Business Center of OneConnect Financial Technology Co., Ltd. of Ping An Group. He took up his current positions in October 2021.

Mr. ZHU Xuesong, born in November 1969, holds a bachelor's degree. He currently serves as Assistant General Manager (approval document: CBIRC [2021] No. 1033) and Chief Operation Officer of the Company. Mr. ZHU previously served as Attending Surgeon at the

Third Affiliated Hospital to Shanghai Textile Industry Bureau, head of the Group Insurance Operation Department of Taiping Life, Deputy General Manager of Taiping Pension Shanghai Branch, General Manager of the Group Insurance Business Department and Chief Operating Officer of the Operation Department of AIA China, Chief Operation Technology Officer of FWD China, General Manager of FWD Technology Co., Ltd., and Executive COO of WeDoctor Group. He took up his current positions in December 2021.

Mr. YU Yun, born in June 1965, holds a bachelor's degree. He currently serves as Internal Audit Responsible Person of the Company (approval document: CBIRC [2021] No. 975), and Deputy Chief Internal Auditor of CPIC Group. Mr. YU previously served as General Manager of CPIC Xinjiang Karamay Central Sub-branch, Manager of the Individual Business Department of CPIC Xinjiang Branch, Assistant General Manager, Deputy General Manager, Deputy General Manager (in charge) and General Manager of CPIC Xinjiang Branch, and General Manager of CPIC Beijing Branch. Prior to that, Mr. YU served as Director of Administration of the Finance Bureau of Karamay City, Xinjiang. He took up his current positions in December 2021.
2. Changes to directors, supervisors and senior management
(1) Were there any changes to directors or supervisors during the reporting period?

$$
(\mathrm{Yes} \square \quad \mathrm{No} \square)
$$

(2) Were there any changes to senior management during the reporting period?
(Yes■ No $\square$ )
CUI Shunxin, Vice President of the Company, retired during the reporting period.

## (III) Subsidiaries, joint ventures or associates

Were there any subsidiaries, joint ventures or associates as at the end of the reporting period?
(Yes $\quad$ No $\square$

|  | Number of shares ( $\mathbf{1 0 , 0 0 0}$ shares) |  |  | Shareholding percentage (\%) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company name | As at the beginning of | As at the end of Q3 | Change | As at the beginning of Q3 | As at the end of Q3 | Change |


| Changjiang Pension Insurance Co., Ltd. | 186,486 | 186,486 | - | 62.16 | 62.16 | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| City Island Developments Limited | 0.1 | 0.1 | - | 100.00 | 100.00 | - |
| Tianjin Trophy | 35,369 | 35,369 | - | 100.00 | 100.00 | - |
| Pacific Insurance Elderly Care Investment Management Co., Ltd. | 500,000 | 500,000 | - | 100.00 | 100.00 | - |
| Pacific Health Care Management Co. Ltd. | 100,000 | 100,000 | - | 100.00 | 100.00 | - |
| CPIC Elderly Care Development (Chengdu) Co. Ltd. | 98,700 | 98,700 | - | 100.00 | 100.00 | - |
| CPIC Elderly Care (Hangzhou) Co. Ltd. | 100,000 | 100,000 | - | 100.00 | 100.00 | - |
| CPIC Elderly Care (Xiamen) Co. Ltd. | 90,000 | 90,000 | - | 100.00 | 100.00 | - |
| CPIC Elderly Care (Nanjing) Co. Ltd. | 22,000 | 22,000 | - | 100.00 | 100.00 | - |
| CPIC Rehab \& Retirement (Shanghai) Industrial Development Co. Ltd. | 25,000 | 25,000 | - | 100.00 | 100.00 | - |
| CPIC Elderly Care (Zhengzhou) Co. Ltd. | 29,850 | 34,850 | 5,000 | 100.00 | 100.00 | - |
| CPIC Elderly Care (Beijing) Co. Ltd. | 61,200 | 69,200 | 8,000 | 100.00 | 100.00 | - |
| CPIC Elderly Care (Wuhan) Co. Ltd. | 81,308 | 89,308 | 8,000 | 100.00 | 100.00 | - |
| CPIC Health Management (Sanya) Co. Ltd. | 23,888 | 28,888 | 5,000 | 100.00 | 100.00 | - |
| Beijing Borui Heming Insurance Agency Co. Ltd. | 5,200 | 5,200 | - | 100.00 | 100.00 | - |
| China Pacific Life Insurance (Hong Kong) Company Limited | 100,000 | 100,000 | - | 100.00 | 100.00 | - |
| Shanghai <br> Technology Co. Ltd. Guisheng Information | 1,020 | 1,020 | - | 34.00 | 34.00 | - |
| Shanghai Rui Yong Jing Property Development Co. Ltd. | 983,500 | 983,500 | - | 70.00 | 70.00 | - |
| Shanghai Shantai Health Care Technology Co. Ltd. | 4,000 | 4,000 | - | 40.00 | 19.15 | -20.85 |
| Zhongbao <br> Rongxin <br> Management Co. Ltd. Private Equity Fund | 150,000 | 150,000 | - | 10.14 | 10.14 | - |
| Lianren Healthcare Big Data Technology Co. Ltd. | 50,000 | 50,000 | - | 20.00 | 20.00 | - |

Note: Shareholding percentage of Lianren Health Care Big Data Technology Co. Ltd. is based on subscribed capital contribution. As at 30 September 2023, the change of registered capital was not fully paid-in, and based on paid-in capital, the shareholding of the Company was $24.37 \%$.

## (IV) Breaches and penalties during the reporting period

1. Administrative penalties the Company and its directors, supervisors and senior management of headquarters received from financial regulators or other government departments during the reporting period.

None.
2. Misconduct by directors, supervisors, management at department level and above of headquarters and senior management of provincial-level branches which triggered judicial proceedings during the reporting period

None.
3. Regulatory measures taken by NAFR (former CBIRC) against the Company during the reporting period

During the reporting period, there was no regulatory measures against the Company by NAFR (former CBIRC). However, certain local branches of NAFR took regulatory measures against the Company: Anhui Branch, Bengbu Key Sub-branch of Anhui Branch, Hefei Key Sub-branch of Anhui Branch, Sales and Service Center of Hefei Key Sub-branch of Anhui Branch, Fuyang Key Sub-branch of Anhui Branch, Changzhi Key Sub-branch of Shanxi Branch, Jinzhong Key Sub-branch of Shanxi Branch, Linfen Yaodu Sub-branch of Shanxi Branch, and Shihezi Key Sub-branch of Xinjiang Branch each received an administrative penalty. Moreover, Pingdingshan Key Sub-branch of Henan Branch received 2 Regulatory Notices, and Guilin Key Sub-branch of Guangxi Branch, Henan Luoyang Branch, Wenshan Key Sub-branch of Yunnan Branch and Liuzhou Key Sub-branch of Guangxi Branch each received a Regulatory Notice; Siping Key Sub-branch of Jilin Branch received 6 Regulatory Opinion Letters, Jilin Branch and Liuzhou Key Sub-branch of Guangxi Branch each received 2 Regulatory Opinion Letters, and Baicheng Key Sub-branch of Jilin Branch received one Regulatory Opinion Letter.

## III. Key indicators

(I) Key solvency metrics

| Indicators | As at the end of <br> this quarter | As at the <br> end of the <br> preceding quarter | Next quarter <br> estimates |
| :--- | ---: | ---: | ---: |
| Admitted assets | $195,744,716$ | $189,823,508$ | $195,257,430$ |
| Admitted liabilities | $164,928,671$ | $158,397,131$ | $164,928,671$ |
| Available capital | $30,816,045$ | $31,426,377$ | $30,328,759$ |
| Tier 1 core capital | $17,112,783$ | $17,809,158$ | $16,665,226$ |


| Tier 2 core capital | - | - | - |
| :--- | ---: | ---: | ---: |
| Tier 1 supplement capital | $13,697,370$ | $13,611,221$ | $13,663,061$ |
| Tier 2 supplement capital | 5,892 | 5,998 | 471 |
| Minimum capital | $14,785,579$ | $15,916,490$ | $15,088,546$ |
| Minimum capital for quantifiable risks | $15,000,107$ | $16,147,427$ | $15,307,470$ |
| Minimum capital for control risk | $-214,528$ | $-230,937$ | $-218,924$ |
| Supplement capital | - | - | - |
| Core solvency margin | $2,327,204$ | $1,892,668$ | $1,576,681$ |
| Core solvency margin ratio (\%) | $116 \%$ | $112 \%$ | $110 \%$ |
| Comprehensive solvency margin | $16,030,466$ | $15,509,887$ | $15,240,213$ |
| Comprehensive solvency margin ratio (\%) | $208 \%$ | $197 \%$ | $201 \%$ |

## (II) Regulatory indicators for liquidity risk

| Items | As at the end of the reporting period | As at the end of the previous period |
| :---: | :---: | :---: |
| Liquidity coverage ratio (LCR) (\%) |  |  |
| LCR under base scenario (LCR1) |  |  |
| Next 3 months | 116\% | 130\% |
| Next 12 months | 104\% | 107\% |
| LCR under stress scenario (LCR2) |  |  |
| Next 3 months | 716\% | 652\% |
| Next 12 months | 229\% | 225\% |
| LCR under stress scenario before asset disposal (LCR3) |  |  |
| Next 3 months | 88\% | 118\% |
| Next 12 months | 93\% | 99\% |
| Retrospective adverse deviation ratio of net cash flows from business activities (\%) | 32\% | 34\% |
| Net cash flow YTD (RMB yuan 10,000) | -1,620,178 | 10,834 |

## (III Other indicators for liquidity risk

As at the end of this quarter/during this quarter
quarter/during
the preceding quarter

| 1. Net cash flow from operating activities | $10,973,404$ | $8,352,977$ |
| :--- | ---: | ---: |
| 2. Comprehensive surrender ratio (\%) | $1.46 \%$ | $1.09 \%$ |
| 3-1. Net cash flow from participating accounts | $1,546,113$ | $1,675,146$ |
| 3-2. Net cash flow from universal accounts | 982,300 | 798,560 |
| 4.Total premiums growth year-on-year | $6.23 \%$ | $2.55 \%$ |
| 5.Ratio of cash and liquidity instruments (\%) <br> 6.Quarterly average financial leverage ratio (\%) <br> 7.Share of domestic fixed income assets rated AA(inclusive) and <br> below (\%) <br> 8.Share of investments in listed stocks with a stake of 5\% or <br> above (\%) <br> 9.Share of receivables (\%) | $1.17 \%$ | $2.09 \%$ |
| 10.Share of related party assets held by the Company (\%) | $2.90 \%$ | $2.58 \%$ |

## (IV) Key business metrics

unit: 10,000 RMB yuan

| Indicators | As at the end of this <br> quarter/during this quarter | YTD |
| :--- | ---: | ---: |
| Gross written premiums | $4,967,953$ | $20,474,776$ |
| Net profits | 438,920 | $1,841,192$ |
| Total assets | $194,151,155$ | $194,151,155$ |
| Net assets | $11,112,892$ | $11,112,892$ |
| Insurance contract liabilities | $172,354,636$ | $172,354,636$ |
| Basic earnings per share (RMB yuan) | 0.51 | 2.13 |
| ROE (\%) | $3.87 \%$ | $17.13 \%$ |
| ROA (\%) | $0.23 \%$ | $0.99 \%$ |
| Investment yield (\%) | $0.48 \%$ | $1.92 \%$ |
| Comprehensive investment yield (\%) | $0.38 \%$ | $2.59 \%$ |
|  | Results |  |
| Indicators |  | $4.70 \%$ |
| Average investment yield in the past 3 years (\%) |  | $4.52 \%$ |

Note: Gross written premiums in the table above was based on Accounting Standard for Business Enterprises No. 22 Recognition and Measurement of Financial Instruments, Accounting Standard for Business Enterprises No. 25 Insurance Contracts, Accounting Standard for Business Enterprises No. 26 - Reinsurance contracts promulgated by the Ministry of Finance (MoF) in 2006, and Provisions on Accounting Treatment of Insurance Contracts by MoF in 2009 (collectively referred to as "old accounting standards"). Investment yields, comprehensive investment yields, average investment yields in the past 3 years and average comprehensive investment yields in the past 3 years were prepared in accordance with relevant provisions of Solvency Regulatory Standards of Insurance Companies No. 18 - Solvency Report, based on results under the old accounting standards. Net profits, total assets, net assets, and insurance contract liabilities were prepared according to Accounting Standard for Business Enterprises No. 22 - Recognition and Measurement of Financial Instruments, Accounting Standard for Business Enterprises No. 23-Transfer of Financial Assets, Accounting Standard for Business Enterprises No. 24 - Hedge Accounting and Accounting Standard for Business Enterprises No. 37 - Presentation of Financial Instruments and Accounting Standard for Business Enterprises No. 25 Insurance Contracts (hereinafter referred to as the "new insurance standards") amended and issued by MoF in 2017 and 2020 sequentially. Basic earnings per share, ROE and ROA were prepared according to relevant provisions of Solvency Regulatory Standards of Insurance Companies No. 18 - Solvency Report, based on results under the new accounting standards.

## IV. Risk management capabilities

## (I) Company overview

Established in November 2001, the Company is the life insurance subsidiary of CPIC Group. As per Articles 5 and 6 of Solvency Regulatory Rules No. 12: Solvency Aligned Risk Management Requirements and Assessment on classification of insurance companies, it is a Category I insurance company. As of the end of Q3, 2023, its written premiums amounted to 222.6bn yuan, with total assets of 1,941.5bn yuan, and 35 provincial-level branches.

## (II) Results of last solvency risk management evaluation

In 2022, the regulator carried out a SARMRA evaluation of the Company, which scored 84.50 points. Of this, infrastructure and environment of risk management was 17.06 points, targets and instruments of risk management was 8.89 points, insurance risk management was 8.43 points, market risk management was 8.36 points, credit risk management was 8.37 points, operational risk management was 8.39 points, strategic risk management was 8.4 points, reputation risk management was 8.28 points, liquidity risk management was 8.32 points.

## (III) Measures taken to improve risk management and implementation status during the reporting period

The Company attaches great importance to risk management. It identified gaps in solvency risk management systems and took effective remedial actions to enhance solvency risk management based on findings of regulatory assessment of its peers as well as those of its own internal audits. Below is a summary of what was done in Q3 2023.

First, conducted 2023 SARMRA self-assessment to review the ERM system of the Company.

Second, continued with rectification as per regulatory findings of 2022 on-site SARMRA assessment according to plan.

In Q4 of 2023, the Company intends to focus on the following areas for its solvency risk management.

First, push forward in an all-around way optimisation of risk management systems of the Company, particularly the annual review of the overall risk management policies and policies for major risk categories.

Second, initiate review and revision of annual risk appetite, risk tolerance and key risk indicators, continue to improve its Risk Appetite Framework and Upper Limits in light of regulatory policies, requirements of the Group and its own business management realities.

## (IV). Information on SARMRA self-assessment

Period of self-assessment: Q3 2023
Methods and processes of self-assessment: to ensure smooth implementation of the self-assessment, the Company formulated a specific work plan with clearly defined processes and responsibilities ensure its completion in a steady and efficient manner.

In August 2023, the Company organized relevant departments to carry out item-by-item review of system soundness and implementation effectiveness against the assessment requirements. The Risk Management Department, as the lead department for SARMRA assessment, conducted communication with departments responsible for each major risk category on the adequacy of assessment materials, methodology of scoring, and direction for future improvement.

The Company has put in place long-term mechanisms for solvency risk management. Through annual self-assessment, it identifies weaknesses in its risk management process and direction for future improvement, thus continuously improving its overall risk management. At the same time, the Company incorporated the results of SARMRA evaluation, self-assessment and risk management results into the performance evaluation of relevant functional departments, in a bid to boost risk management capacity-building via performance evaluation.

Results of self-assessment: as per regulatory requirements, the Company assessed its solvency risk management capability in terms of system soundness and compliance effectiveness, and the results of the assessment were as follows: a score of 45.81 points (out of 50) for system soundness, with a scoring rate of $91.6 \%$; 43.50 points (out of 50 ) for compliance effectiveness, with a scoring rate of $87.0 \%$. The total score was 89.31 points (out of 100 points) before adjusting for non-applicable items and 89.35 points after adjusting for non-applicable items.

Of this, the scores for each item are shown in the table below:

| Item | Score |
| :--- | :---: |
| Infrastructure \& Environment | 89.80 |
| Targets \& Tools | 89.00 |
| Insurance Risk Management | 88.80 |
| Market Risk Management | 89.25 |
| Credit Risk Management | 89.00 |
| Operational Risk Management | 89.65 |
| Strategic Risk Management | 89.00 |
| Reputational Risk Management | 89.85 |
| Liquidity Risk Management | 89.35 |
| Total |  |

The main inadequacies identified by the self-assessment include:

First, the transmission of risk policy needs to be further strengthened in certain areas, and further process refinement is needed;

Second, the risk appetite transmission mechanism needs to be further integrated into business operation, and risk management should do a better job at serving and empowering business.

## V. Information on IRR (differentiated supervision)

## (I) Results of the last two IRR

The feed-back from the regulator concerning the results of the IRR (differentiated supervision) indicated an AA rating of the Company for both Q1 and Q2 of 2023.

## (II) Measures taken or to be taken for rectification

The Company continued to enhance the IRR testing and evaluation system, keeping tabs on risk metrics and seeking to improve the timeliness and accuracy of monitoring; issued risk early warning in a timely manner via the monitoring and analysis of changes to metrics on a regular basis; in the meantime, stepped up risk topical research and mitigation programmes, such as conducting in-depth study of cause and trends of risks, identifying patterns and coming up with mitigation recommendations, with follow-up remedial actions. To date, the Company has issued a number of management policies on IRR, followed by amendments according to regulatory requirements, implemented quarterly data filing and internal rating of branches and put in place long-term mechanisms for the work. At the same time, a dedicated IRR management system is in use, covering data filing, data analysis, rectification and reporting.

Going forward, it will strengthen control of risks in business operation, focusing on root-causes and the front-line business, and use IRR to motivate branch offices in compliance and basic management.
(II) Self-assessment of operational risk, strategic risk, reputational risk and liquidity risk

As per requirements for IRR under C-ROSS II, the Company continued to strengthen its in-house testing and evaluation system for IRR, continuously reviewed risk metrics to
improve the timeliness and accuracy of the monitoring; issued risk early warning in a timely manner via the monitoring and analysis of changes to metrics on a regular basis.

## 1. Methods, processes and results of self-assessment

As part of its work in quarterly IRR, the Company organises, on a quarterly basis, a self-review of operational risk, strategic risk, reputational risk and liquidity risk involving relevant departments so as to evaluate its risk status in an objective way. Departments involved would monitor various indicators according to assignment of responsibilities, and in the event of detection of abnormalities, would follow up and identify their causes, so as to track the development of risks and roll out remedial actions in a timely manner; and in the absence of such remedial actions, they would formulate rectification plans with deadlines. The actual status as of the end of each quarter would be submitted by departments within their scope of responsibilities to the lead department, which, in turn, would compile the data, report them to company management and file with the regulator. The latest self-assessment indicated that unquantifiable risks were under control, and no material flaws or triggers of risks were detected.

## 2. Status of unquantifiable risks

In operational risk, the Company issued Provisions on Operational Risk Management, Provisions on Data Loss Recovery of Operational Risk, Measures on Operational Risk and Internal Control (2022), in a bid to clearly define the responsibility of operational risk management and establish day-to-day risk mitigation mechanisms. The Company continuously monitored and analysed its operational risk status using management tools such as operational risk and control self-assessment, operational risk data loss recovery and key risk indicators. The Company strived for a matrix-based compliance risk management system, with branches focusing on coordination, business lines bearing primary responsibilities, and all departments and positions getting involved. This matrix approach ensures best possible ownership of the objectives and sharing of resources and responsibilities relating to compliance and risk control. The Company continued to increase the use of IT in operational risk control so that operational execution in key areas can be controllable and traceable. The Company takes risk screening seriously: all head-office departments and branches carry out various risk assessments from time to
time as per regulatory and corporate rules. In the first three quarters of 2023, the Company's overall operational risk was manageable, and no major operational risk events occurred in terms of insurance business, investment, corporate governance, IT system, legal case management, etc.

In reputational risk, the Company gives priority risk screening including regular screening, routine screening and ad hoc screening so as to enhance at-source management of adverse publicity. It set up a risk handling working group at headquarters, with dedicated/part-time positions on reputational risk management at both headquarters and branch offices in a bid to step up coordination. Training and drills have become an important part of daily risk management, which consist of specialised programmes in handling of media crisis and media interviews leveraging the expertise of in-house and third-party experts, and support for branch offices via special-purpose training, and the formulation, dissemination of handbooks. In Q3 2023, the Company monitored and detected 125 reports (original) of adverse publicity on the media, higher than in Q3 2022. Of this, there were 35 Level III reports, accounting for $28 \%$, 90 Level IV reports, representing $72 \%$, and there were no Level I or II incidents, indicating manageable reputational risk. Self-media and social media tend to be the high-risk area. In terms of content, the share of mis-selling and claims disputes, as well as regulatory notices on administrative penalties was relatively high.

As for strategic risk, the implementation of strategies of the Company is in a healthy status. In terms of factors which may impact its business operation and fulfillment of its strategic objectives, a favourable economic environment for life insurance is yet to be secured, and the life insurance sector itself has entered a new cycle of development, characterised by industry-wide effort to curb cost of liabilities. The Company persisted in high-quality development, pressed ahead with Changhang Transformation, deepened organisational restructuring so as to put in place a new model of "company headquarters focusing on empowerment and branch offices better equipped for independent business operation". At the same time, it accelerated Career Agent Project centering on "3 Directions and 5 Mosts", diversified channel mix including building value-oriented bancassurance and exploring work-site marketing, enhanced business quality control, in a bid to achieve balanced business growth and steady value growth. Going forward, the

Company will focus on fulfillment of annual business targets, conduct year-end business development in an orderly manner, while making plans for development and transformation for the future.

With respect to liquidity risk, the Company established a cash flow management system for investment accounts covering assets and liabilities, front-line departments and back-office departments. To be concrete, the system includes the projection, review, analysis and transfer of cash flows of investment accounts. It conducts account-specific cash flow projections at year-end, month-end and in the event of material adjustment of business plans, with analysis of discrepancies between actual cash flows and projections. It also sets tolerance depending on size of accounts and profiles of liabilities. In the event of breaches of such tolerances, a detailed explanation for material cash flow discrepancies is required. Meanwhile, the Company conducts on a regular basis liquidity emergency drills to ensure effective response in cases of risk incidents; put in place mechanisms for early warning, with the focus shifting from crisis handling to early warning and prevention, which can enhance overall liquidity risk management. LCRs under all scenarios were solid. Relevant indicators show that the liquidity management of the Company was sound and effective, with the liquidity risk overall under control.

## VI. Management Analysis and Discussions

## (I) Changes to solvency analysis this quarter

As of the end of this quarter, the core solvency margin ratio of the Company was $116 \%$, with a margin of 23.27204 bn yuan, up by 4 pt from the previous quarter; the comprehensive solvency margin ratio of the Company was 208\%, with a margin of 160.30466 bn yuan, up by 11pt from the previous quarter. Reasons for change are as follows:

1. As of the end of this quarter, available capital amounted to 308.16045bn yuan, versus 314.26377 bn of the previous quarter, down by $1.9 \%$, mainly due to:
(1) Capital market volatility and changes of insurance contract liabilities under solvency reporting, and therefore core capital decreased by 6.96375bn yuan in the quarter;
(2) Supplement capital increased by 860.43 mn yuan.
2. As of the end of this quarter, minimum capital amounted to 147.85579 bn yuan, versus 159.16490 bn as of the end of the previous quarter, down by $7.1 \%$, mainly due to:
(1) Minimum capital for insurance risk during the quarter increased by 403.23 mn yuan, and of this, that for life insurance rose by 534.41 mn yuan, and that for non-life insurance fell by 131.18 mn yuan;
(2) Largely due to impact of new regulations on solvency supervision, minimum capital for market risk during the quarter decreased by 15.35192 bn yuan, and of this, that for interest rate risk fell by 17.89237 bn yuan, that for equity prices risk by 7.62225bn yuan, and that for overseas asset prices risk increased by 1.40310bn yuan;
(3) Minimum capital for credit risk during the quarter increased by 1.99983 bn yuan, and of this, that for credit spread rose by 3.30242bn yuan, and that for defaults of counter-parties rose by 88.90 mn yuan;
(4) Risk diversification effect and loss absorption decreased by 1.47566bn yuan, which increased minimum capital requirements;
(5) Subtraction from minimum capital by control risk decreased by 164.09 mn yuan from the preceding quarter.

## (II) Changes to regulatory liquidity risk indicators

LCR for the next 3 months was 116\%, and that for the next 12 months 104\%, which can satisfy the minimum requirement of $100 \%$. The LCR in the next 12 months under the stress scenario after and before disposal of assets was $229 \%$ and $93 \%$, respectively.

## (III) Analysis of changes to IRR

As per notice of the regulator, the Company was rated AA at the IRR for Q2 2023, maintaining an A-class rating. In recent years, it continued to implement new rules on IRR under C-ROSS II, put in place long-term work mechanisms, enhanced rectification and early-warning of indicators; at the same time, it pressed ahead
with Changhang Transformation and strived to address various risks via strategic transformation. Going forward, the Company will stay focused on the long term, uphold compliance in business operation, strengthen risk control and accelerate high-quality development.

