

2025 Annual Results Announcement

China Pacific Insurance (Group) Co., Ltd.

2026.03.27

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Overview

The year 2025 was marked by profound changes unseen in a century. Despite a complex and challenging environment, China's economy stayed on track and demonstrated strong resilience. The financial regulator encouraged the insurance industry to uphold its core value proposition, improve operational efficiency and service quality to achieve healthy and steady development.

Committed to value creation, CPIC pressed ahead with transformation and accelerated long-term capacity-building, with steady improvement of overall business performance, marked enhancement of core competitiveness and sustained growth of overall strength, achieving continued progress in high-quality development, while making greater contribution to China's modernisation drive.

Steady improvement of overall business performance with sustained growth of comprehensive strength

(unit: RMB yuan)

Group operating
income

435.156bn

+7.7% ↗

Group OPAT¹⁾

36.523bn

+6.1% ↗

Group net profit¹⁾

53.505bn

+19.0% ↗

Group EV²⁾

613.365bn

+9.1% ↗

Group number
of customers

190mn

+3.5% ↗

Group AuM

3,891.033bn

+9.8% ↗

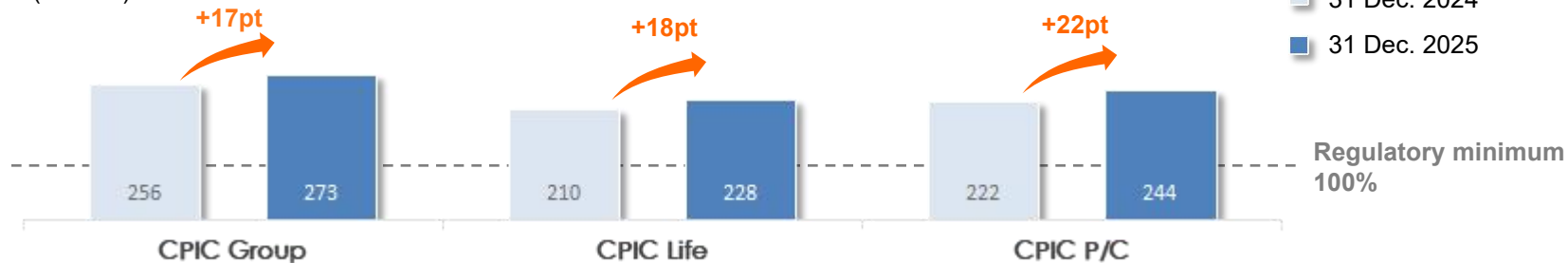
Notes: 1) Attributable to shareholders of the parent.

2) Consolidated data of CPIC Life and CPIC Life (HK), figures for comparative periods were restated.

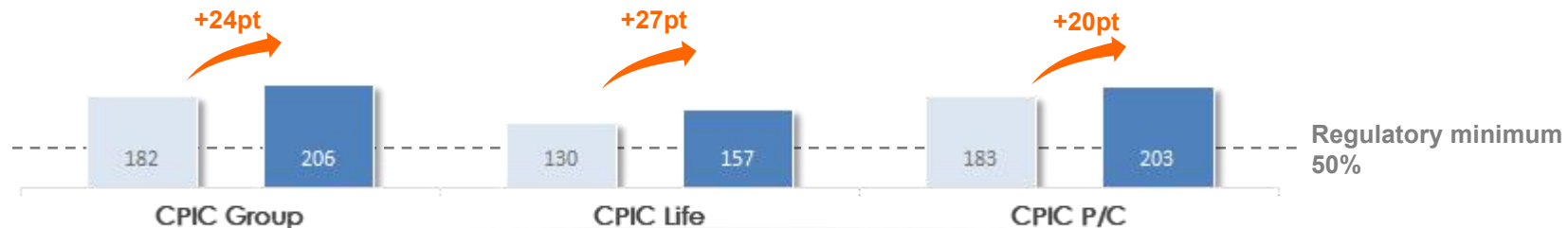
Maintained solid solvency ratios under C-ROSS II

Comprehensive Solvency Margin Ratio

(Unit: %)



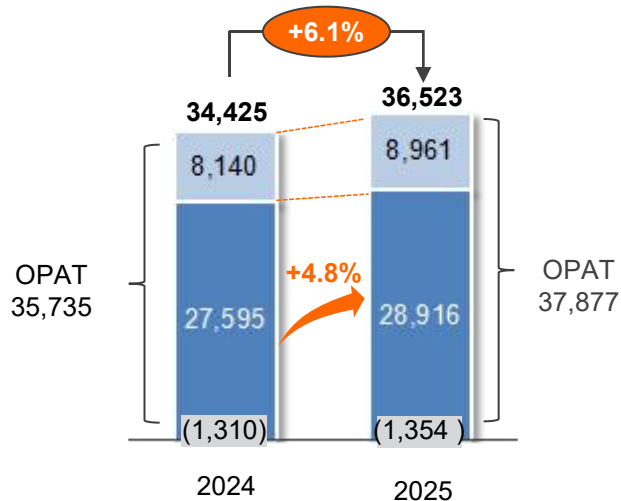
Core Solvency Margin Ratio



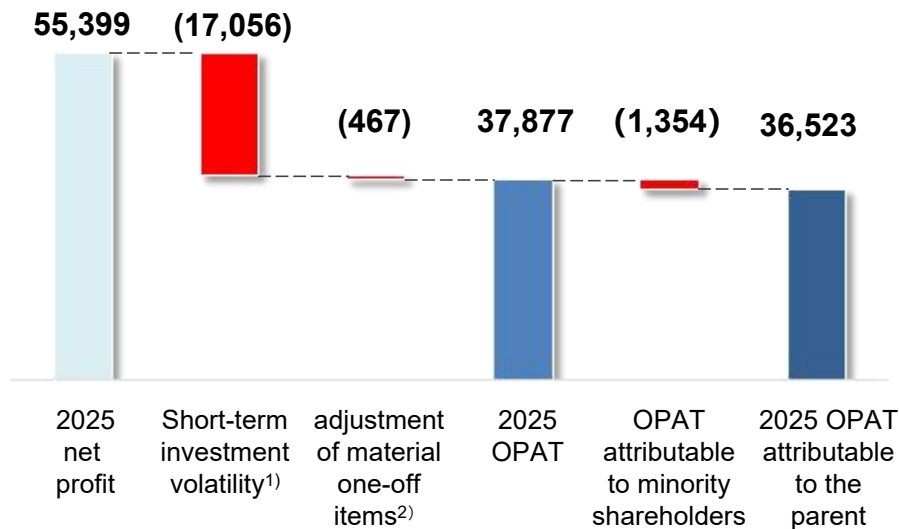
Group OPAT continued to grow

(unit: RMB million)

- Others and consolidation offsets
- Life insurance(Hong Kong included)
- OPAT attributable to minority shareholders



OPAT= Net profit - short-term investment volatility - adjustment of material one-off items

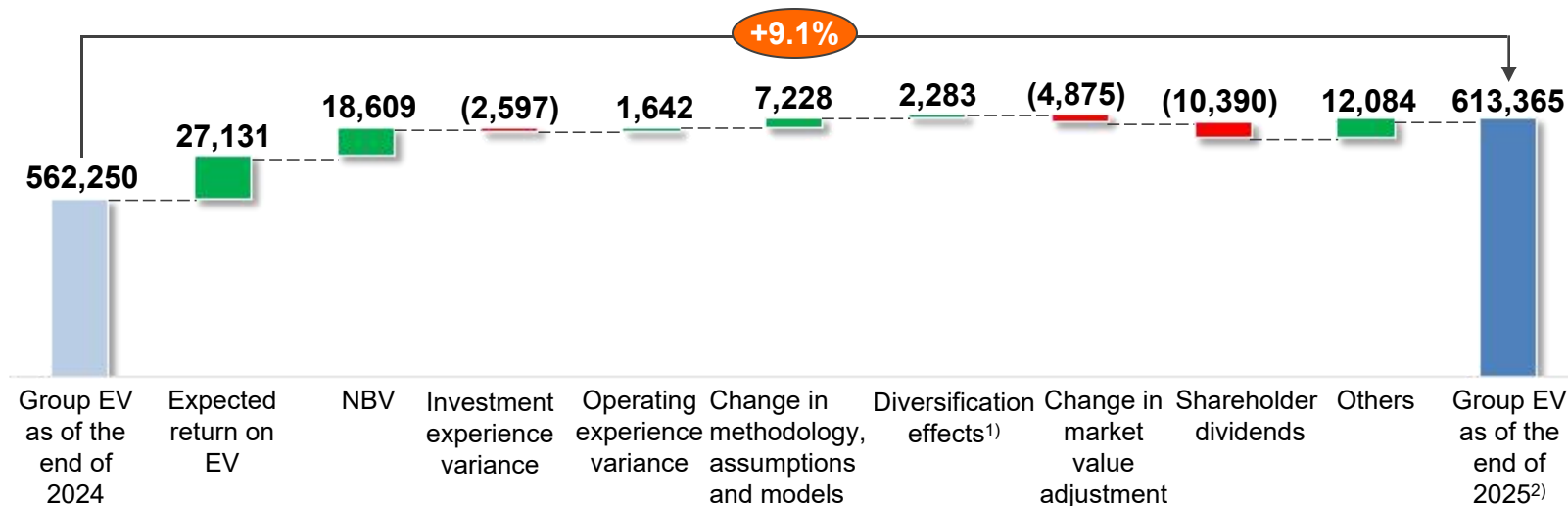


- Notes: 1) Short-term investment volatility applies to business of CPIC P/C, CPIC Life, and CPIC Health, etc., while excluding business based on VFA; it refers to the difference between actual investment income and long-term investment assumptions, while considering the impact of income tax.
 2) Adjustment of material one-off items includes the difference between deductible amounts for pre-tax profit of the current period and the average deductible amounts for pre-tax profit of the preceding years.
 3) Numbers may not add up due to rounding.

Sustained growth of Group embedded value

Movement of Embedded Value in 2025

(unit: RMB million)



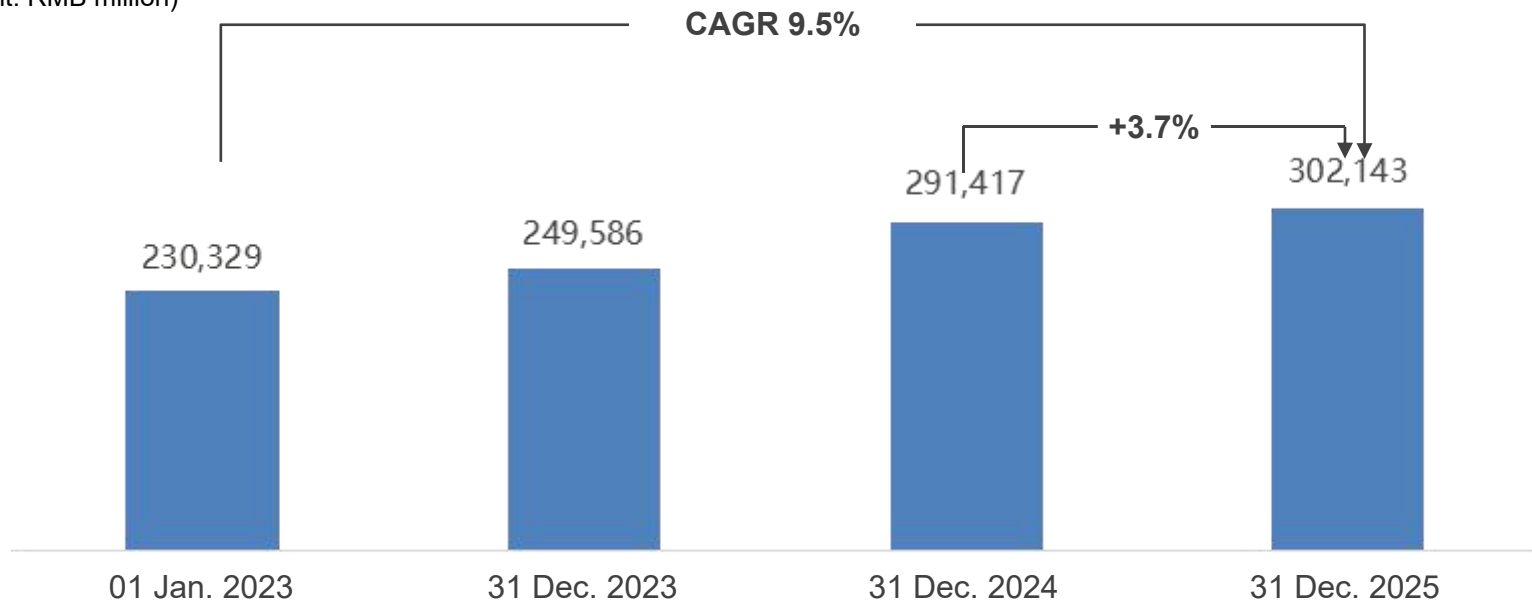
Notes: 1) Diversification effects refer to the impact on cost of required capital of new business and business change.

2) Numbers may not add up due to rounding.

Net assets maintained steady growth since adoption of New Accounting Standards

Movement of Group Net Assets attributable to the Parent

(unit: RMB million)



Supporting “5 Financial Priorities”, demonstrating responsibility and commitment



Technology Finance

Total SA
Over RMB67tn
Total investments
Over RMB130bn

Developed “Kechuang Wuyou” specialised product suite to boost new productive forces.



Green Finance

Total SA
Over RMB310tn
Total investments
Over RMB300bn

Supported green transition with issuance of green insurance debt plans, ABS and REITs.



Inclusive Finance

Government-sponsored health insurance
500 mn policies, 262 cities
Total SA of agriculture insurance
Approx. RMB1.3tn
Extensive coverage of terminal illness, long-term care and Huiminbao insurance ; expanded reach of agricultural insurance



Pension Finance

CPIC Home expanded to **13 cities**, with **15 retirement communities** up and running
Health & elderly care service covered **over 12mn** customers
Pension funds under management increased by **over RMB170bn**
Rolled out CPIC Home and Yuanshen Rehab hospitals, with innovation in enterprise annuity.



Digital Finance

Stepped up empowerment for CRM and agent development of **life insurance**, risk mitigation of **P/C insurance**, and claims settlement of **health insurance**.
Advanced insurance large model foundation and computing platforms to build a digital, AI-enabled business management system.

MSCI ESG rating upgraded to AAA (the highest level)

Continued growth of customer base and steady improvement in customer value contribution



CPIC P/C and CPIC Life maintained leading positions at regulatory evaluation of industry consumer protection

Note: Number of customers was based on insurance applicants.

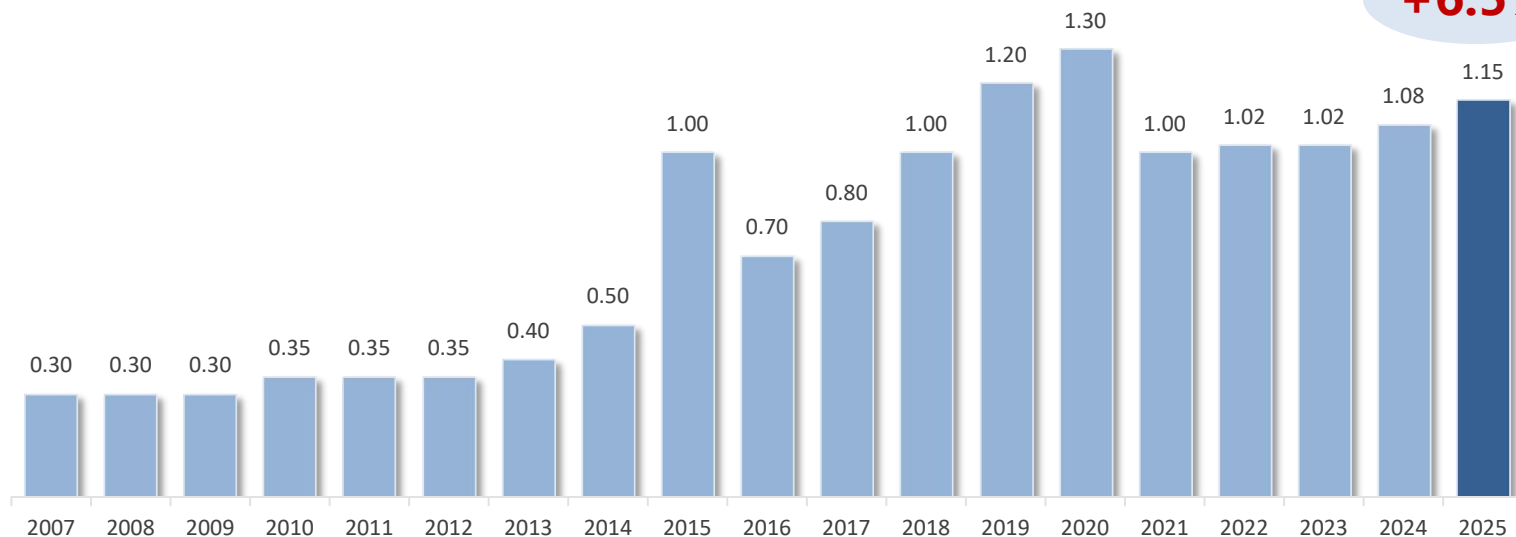
Generated stable, sustainable and predictable returns for shareholders

DPS

(unit: RMB yuan)

Dividend per Share

+6.5%



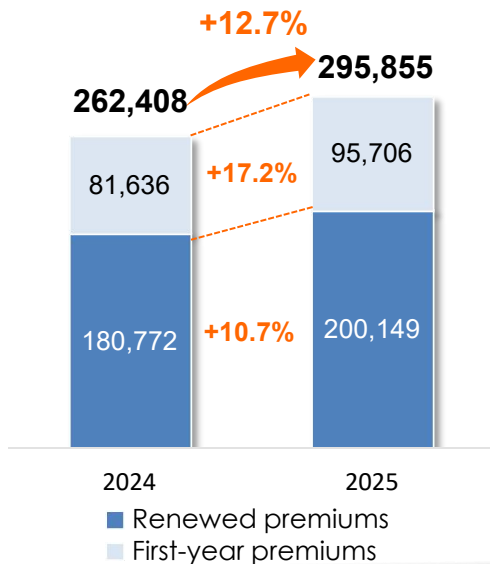
Performance Analysis

Life Insurance(1/3)

Persisted in value-orientation and promoted business transformation, achieving rapid NBV growth

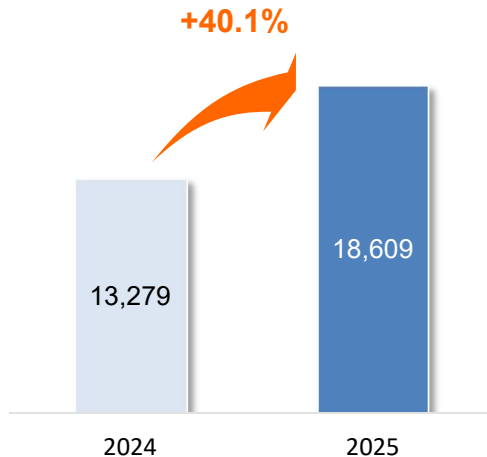
Written Premiums

(unit: RMB million)



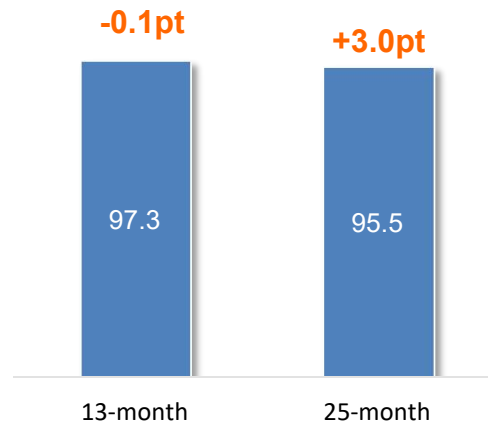
NBV

(unit: RMB million)



Policy Persistency Ratio of Individual Customers

(unit: %)



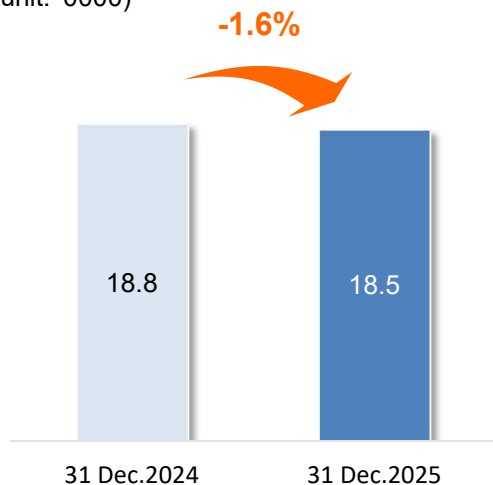
Note: Consolidated data of CPIC Life and CPIC Life (HK) in this report, figures for comparative periods were restated.

Life Insurance(2/3)

Agency channel achieved core manpower productivity gains, with customer mix further optimised

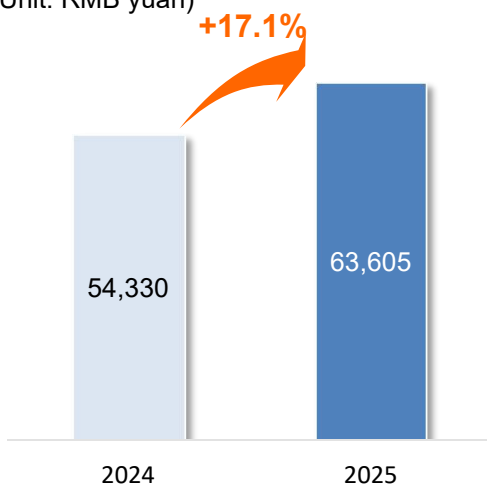
Total Agent Headcount

(unit: '0000)



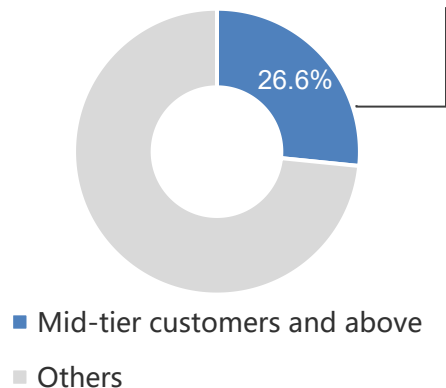
Monthly Average FYP per Core Agent

(Unit: RMB yuan)



Customer Mix of Agency Channel^{Note}

Proportion of mid-tier customers and above **+5.1pt**



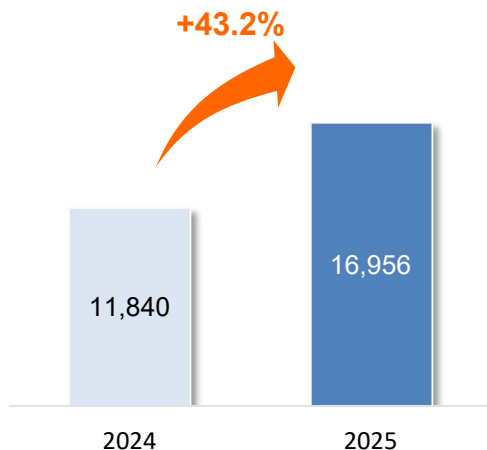
Note: In this report, mid-tier customers are defined as those with total payable premiums between RMB300,000 (inclusive) and RMB2.4 million on in-force new insurance policies during the current reporting period; HNW customers are defined as those with total payable premiums between RMB2.4 million (inclusive) and RMB10 million on in-force new insurance policies; and ultra-HNW customers are defined as those with total payable premiums of RMB10 million and above on in-force new insurance policies.

Life Insurance(3/3)

Bancassurance cemented foundation of development, with sustained improvement in value contribution

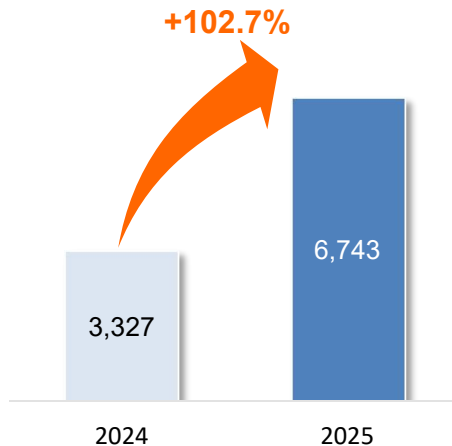
Regular-pay FYP from Bancassurance

(unit: RMB million)



Bancassurance NBV

(unit: RMB million)

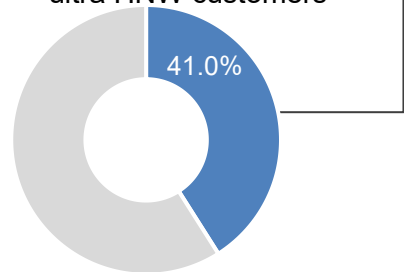


Customer Mix of Bancassurance Channel

Proportion of mid-tier customers and above

+1.8pt

Rapid growth of HNW and ultra HNW customers



■ Mid-tier customers and above

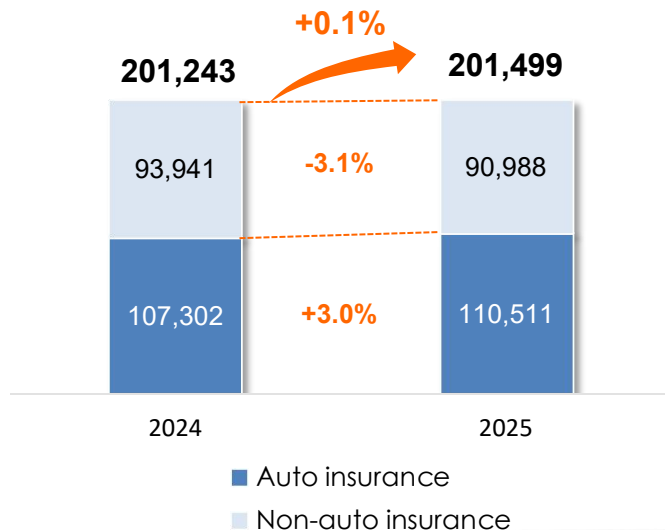
■ Others

P/C Insurance(1/3)

Put profitability first, with marked improvement in U/W profitability and stable premium growth

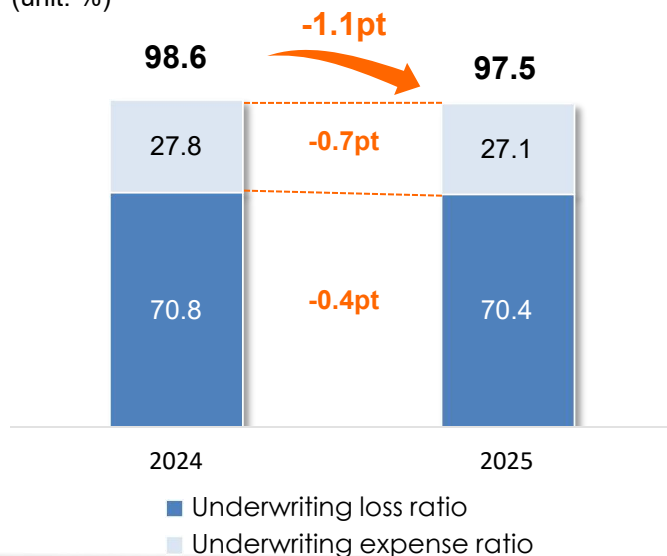
Primary Premium Income

(unit: RMB million)



Underwriting CoR

(unit: %)



Note: The property and casualty insurance in this report refers only to CPIC P/C

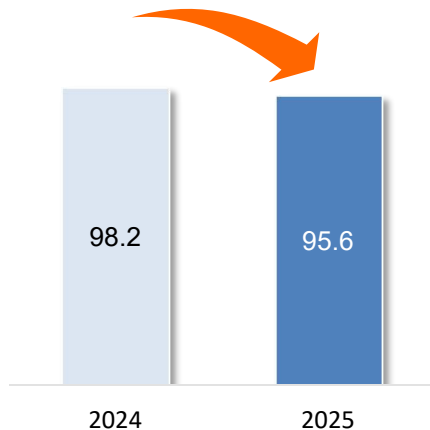
P/C Insurance(2/3)

Stepped up precise management of auto insurance, with optimised management capability for NEV business

Underwriting CoR of Auto Insurance

(unit: %)

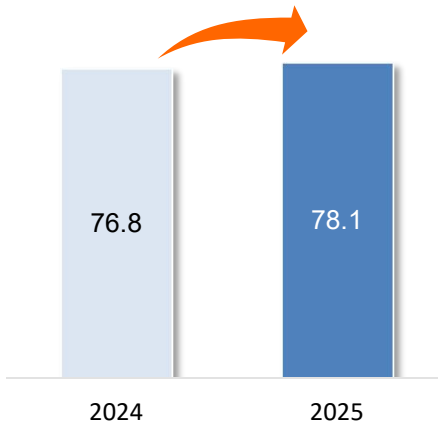
-2.6pt



Renewal Ratio of Auto Insurance for Individual Customers

(unit: %)

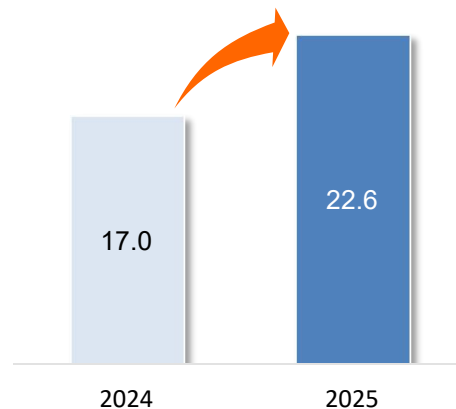
+1.3pt



Share of NEV Premiums

(unit: %)

+5.6pt

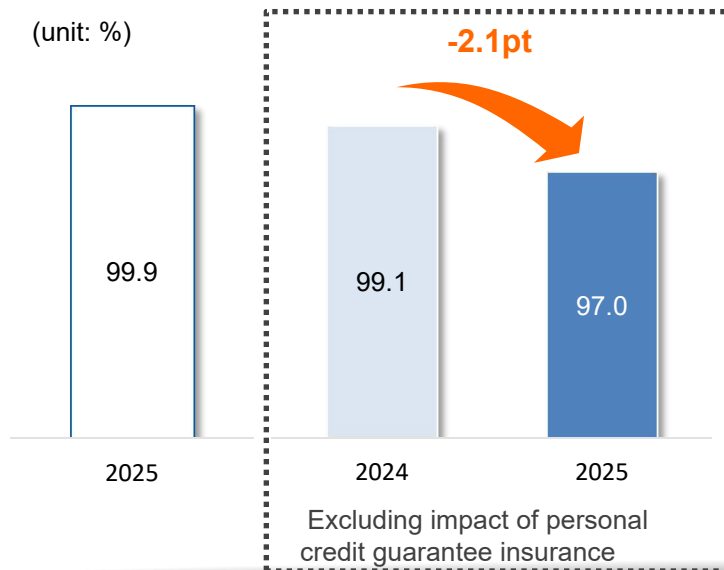


P/C Insurance(3/3)

Proactively optimised non-auto business mix and advanced risk reduction system

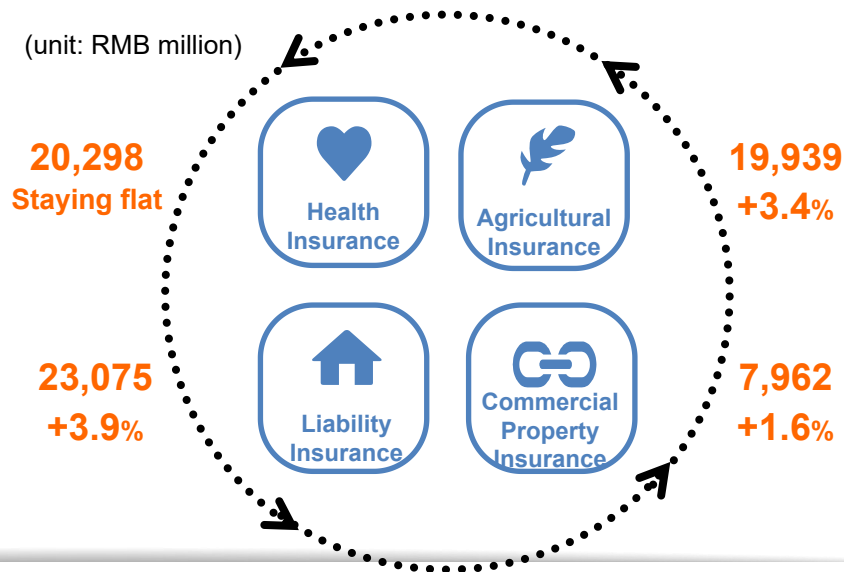
Underwriting CoR of Non-auto Insurance

(unit: %)



Primary Premium Income of Major Non-auto Business Lines

(unit: RMB million)

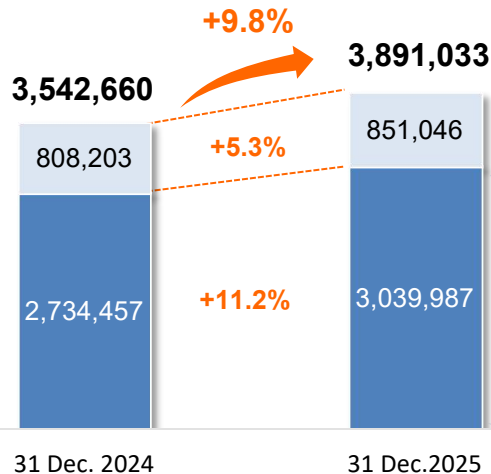


Asset Management(1/3)

Persisted in SAA based on profiles of liabilities, with steady increase in Group AuM

Group AuM

(unit: RMB million)



■ Group in-house investment assets
■ Third-party AuM

Group in-house investment assets	31 Dec. 2025(%)	Change(pt)
Cash and cash equivalents	2.9	1.4
Term deposits	6.2	(0.2)
Debt category financial assets	72.4	(3.5)
Debt securities	61.0	0.9
Bond funds	0.3	(0.1)
Preferred shares	1.5	(0.3)
Debt investment plans ¹⁾	7.7	(2.0)
Wealth management products ²⁾	1.1	(1.5)
Others	0.8	(0.5)
Equity category financial assets	16.7	2.2
Stocks	11.1	1.8
Equity funds	2.3	0.4
Wealth management products ²⁾	0.8	0.0
Others	2.5	0.0
Long-term equity investments	0.5	(0.3)
Investment properties	0.9	0.6
Other investments³⁾	0.4	(0.2)

Notes: 1) Debt investment plans mainly include infrastructure and real estate projects.

2) Wealth management products mainly include wealth management products issued by commercial banks, products by insurance asset management companies, collective trust plans by trust firms, special asset management plans by securities firms and credit assets backed securities by banking institutions, etc.

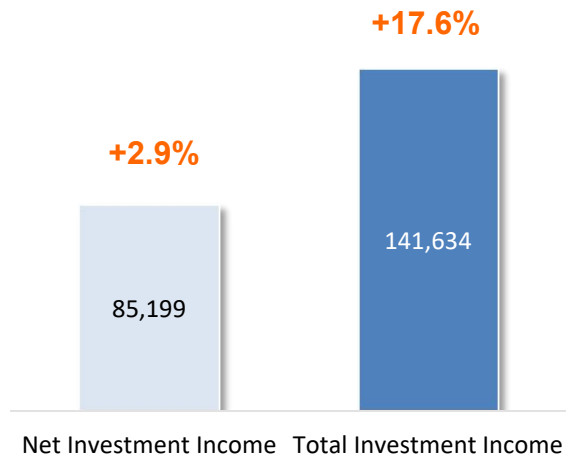
3) Other investments mainly include restricted statutory deposits and derivative financial assets, etc.

Asset Management(2/3)

Enhanced active management of equity investments, with solid investment performance

Investment Income

(unit: RMB million)



Investment Yields

(unit: %)

	2025	2024
Net investment yield	3.4	3.8
Total investment yield	5.7	5.6
Comprehensive investment yield	6.1	6.0

Asset Management(3/3)

Overall credit risk of investment assets under control, with improvement in duration mix

External Credit Ratings of Enterprise and Non-government-sponsored Bank Financial Bonds

Share of AAA

96.6%

Share of AA and above

98.3%

External Credit Ratings of Non-public Financing Instruments

Share of AAA

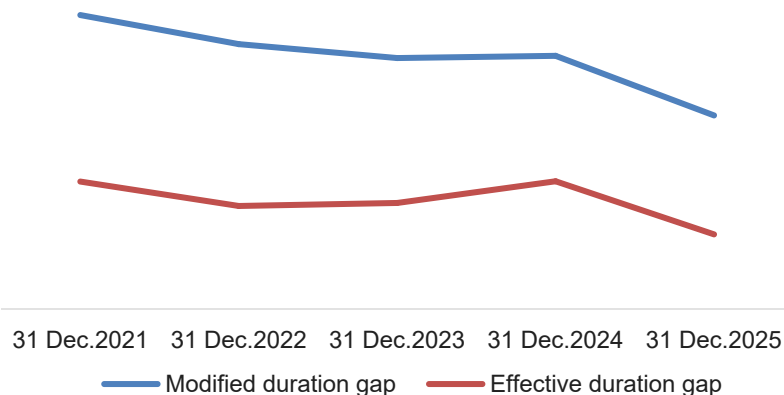
96.9%

Share of AA+ and above

97.2%

Duration Gap of CPIC Life

(Unit: years)



Note: Non-public financing instruments include wealth management products issued by commercial banks, debt investment plans, collective trust plans by trust firms, special asset management plans by securities firms and credit assets backed securities by banking institutions, etc.

Outlook

The year 2026 marks the 35th anniversary of CPIC. We will stay focused on the core business of insurance, pursue progress while ensuring stable fundamentals and improve quality and efficiency. We'll continue to enhance corporate governance, seize opportunities, deepen reform and foster new growth drivers via implementation of strategic initiatives. The Company aims to improve operational efficiency and service capabilities in a bid to become a top-tier insurance conglomerate with market leadership and international competitiveness.

Q&A

Appendix 1: Profit analysis of CPIC Life

(Unit: RMB million)

For 12 months ended 31 December	2025	2024	Changes (%)
Insurance service performance and others	28,438	27,931	1.8
Insurance revenue	85,980	83,577	2.9
Insurance service expenses	(55,749)	(53,583)	4.0
Total investment income ¹⁾	119,497	100,675	18.7
Finance underwriting gains/(losses) ²⁾	(98,635)	(86,522)	14.0
Investment performance	20,862	14,153	47.4
Pre-tax profit	49,300	42,084	17.1
Income tax	(7,135)	(6,259)	14.0
Net profit	42,165	35,825	17.7

Notes: 1) Total investment income includes investment income, interest income, gains/(losses) arising from change in fair value, rental income from investment properties, interest expenses on securities sold under agreements to repurchase, impairment losses on financial assets, impairment losses on other assets, and taxes and surcharges applicable to investment business, etc.

2) Finance underwriting gains/(losses) include insurance finance expenses for insurance contracts issued and reinsurance finance income for reinsurance contracts held.

Appendix 2: Profit analysis of CPIC P/C

(Unit: RMB million)

For 12 months ended 31 December	2025	2024	Changes (%)
Insurance revenue	197,191	191,397	3.0
Insurance service expenses	(189,681)	(184,658)	2.7
Net income/(losses) from reinsurance contracts held ¹⁾	(652)	(843)	(22.7)
Underwriting finance losses and others ²⁾	(2,022)	(3,224)	(37.3)
Underwriting profit	4,836	2,672	81.0
Underwriting combined ratio(%)	97.5	98.6	(1.1pt)
Total investment income ³⁾	8,765	7,554	16.0
Net of other income and expenses	(989)	(1,089)	(9.2)
Pre-tax profit	12,612	9,137	38.0
Income tax	(2,748)	(1,761)	56.0
Net profit	9,864	7,376	33.7

Notes: 1) Net income/(losses) from reinsurance contracts held include allocation of reinsurance premiums, recoveries of insurance service expenses from reinsurers, reinsurance finance income for reinsurance contracts held, etc.

2) Underwriting finance losses and others include insurance finance income or expenses and changes in insurance premium reserves, etc.

3) Total investment income includes investment income, interest income, gains/(losses) arising from change in fair value, rental income from investment properties, interest expenses on securities sold under agreements to repurchase, interest expense on capital replenishment bonds, taxes and surcharges applicable to investment business and impairment losses on financial assets, etc.

Appendix 3: Sensitivity Analysis

The sensitivity results of the value of in-force business (VIF) and the new business value (NBV) of life business after cost of required capital held as at 31 December 2025

(Unit: RMB million)

	VIF business	NBV
Base	244,880	18,609
Risk discount rate "+50 basis points"	234,583	17,758
Risk discount rate "-50 basis points"	255,979	19,533
Investment return "+50 basis points"	312,488	22,601
Investment return "-50 basis points"	177,712	14,632
Mortality "+10%"	243,455	18,505
Mortality "-10%"	246,295	18,715
Morbidity "+10%"	236,267	18,428
Lapse and surrender rates "+10%"	248,813	18,551
Lapse and surrender rates "-10%"	240,795	18,681
Expenses "+10%"	241,049	18,071

Note: In determining the sensitivity results, only the relevant cashflow assumption and risk discount rate assumption has been changed, while all other assumptions have been left unchanged.

Appendix 4: Sustainable Development

In 2025, CPIC's MSCI ESG rating was upgraded to **AAA (the highest level)**

Sustainable Insurance

- Pioneered development of a total of **40** green insurance products such as Innovative **Carbon Revenue Loss Insurance**.
- Expanded coverage of **inclusive insurance**, with over **220mn** covered by terminal illness insurance, **120mn** by long-term care insurance, and nearly **150mn** served under Huiminbao inclusive insurance.
- Focused on needs of **key population groups**, launching "**Shen Ai Bao**," China's first insurance product for people with pre-existing conditions that allows enrolment before surgery; issued over **40mn** insurance policies for people in new forms of employment.
- Enhanced capabilities in **health & elderly care services** via building of a service system integrating "**prevention, diagnosis, treatment, rehabilitation and elderly nursing**".

Responsible Investing

- Strengthened responsible investment management system by improving policies related to **ESG investment** and **stewardship**, incorporating ESG factors into the entire investment value chain.
- Enhanced **ESG investment capabilities** by upgrading ESG rating and analytical system to support ESG investment decision-making.
- Strengthened management of **high-carbon assets**, implemented carbon emission accounting for over **80%** of the Group's asset portfolios under management.
- Launched **innovative green investment products**, with debut of the first Green Hold-type ABS in the IDC industry.

Green& Low-Carbon Operations

- Set **carbon emissions reduction targets** for operations for the first time, aiming to reduce the Group's^{note} overall operational carbon emissions by **20%** in 2028 compared to the 2023 level.
- Strengthened **carbon emissions data management** by formulating regulations on operational carbon inventory and conducting regular **data validation**.
- Built **greener workplace** by increasing the use of clean energy sources such as solar and optimising energy consumption management at data centers.
- In 2025, the Group's^{note} total operational carbon emissions (Scope 1, 2, and 3) amounted to approximately **210,000t**, a reduction of about **14,000t** from 2024.

Climate Risk Response

- Continuously improved management systems and processes for **key areas** such as PV and offshore wind power.
- Deepened **research on climate risks on the liability side**, conducting loss assessments for typhoons and floods to measure and assess impact of climate risks on the Company's **solvency margin ratio**.
- Explored climate scenario analysis and stress testing on the asset side, gradually **integrating climate factors into SAA**.
- Our climate risk response was included among the "**ESG Best Practices Cases 2025**" by the Center for Environmental Education and Communications of the Ministry of Ecology and Environment.

Appendix 5: Honours & Awards

- ◆ CPIC Group was granted the Best Case of the Year at the 2025 Best Practices of the Board of Directors of Listed Companies, the Best Case of the Year at the 2025 Best Cases in Sustainable Development of Listed Companies, and the Best Case of the Year at the 2025 Best Cases in Internal Control of Listed Companies organised by the Chinese Association of Publicly-Listed Companies.
- ◆ CPIC P/C won the “Property and Casualty Insurance Company of the Year Award” at the 2025 China Financial Value Rankings held by YICAI.
- ◆ In the 2025 (10th) China Insurance Ark Awards sponsored by the Securities Times, CPIC Life’s “Youhu” Long-term Care Service Brand won the Insurance Industry Ark Award for Inclusive Finance; CPIC AMC won the Insurance Asset Management Company Ark Award for High-Quality Development, and its Fixed Income Department won the Ark Award for Gold-Medal Insurance Investment Team; and the CPIC Strategic and Emerging M&A Private Equity Fund (Shanghai) LLP sponsored by CPIC Capital won the Ark Award for Innovation in Support for Real Economy by Insurance Fund .
- ◆ At the “2025 Shangzhengying - Jinlicai” Annual Awards sponsored by the Shanghai Securities News, CPIC Life won the Insurance Asset Management Brand Award, and CPIC AMC’s “Pacific Excellence New Trend Product” won the Equity-type Insurance Asset Management Product Award.
- ◆ CPIC Life’s brand collaboration with the TV drama A Pretty Good Life was included among the Financial Branding and Cultural Development Cases at the 2025 Golden Dragon · Financial Power Case Awards hosted by the Financial News.
- ◆ CPIC Health’s “Lan Yi Bao – Long-term Medical Insurance (Good Doctor and Medicine Edition)” won the Health Insurance Product of the Year Award at the 2024-2025 “Jin Kou Bei” Annual Insurance Product Competitions sponsored by the China Banking and Insurance News.
- ◆ Changjiang Pension won the “China, Best Pension Manager”, “China, Best ESG Manager”, and “China, Best Enterprise Annuity Scheme - Golden Sunshine Collective Enterprise Annuity Scheme” of the 2025 Best of the Best Awards sponsored by the Asia Asset Management magazine.
- ◆ CPIC was granted the “2024 Fintech Development Award” by the People’s Bank of China, with its AI+ Digital Empowerment Project Based on Large Models and Data Asset Management System Construction Project winning a Second Prize, and its Innovation Project for Database Applications in Insurance Scenarios winning a Third Prize.
- ◆ CPIC won the 2024 Asian Excellence Brand Award by Asiaweek.com as well as the second Shanghai Charity Award by the Shanghai Municipal Government.

THANKS



中国太平洋保险
China Pacific Insurance